



Pricing, Delivery, Service, and Payment Options available to Members of The Energy Cooperative

Dave Hanly Inc. is based in Collingdale and is a family-owned business that has been serving consumers in Delaware County and the main line for over 35 years. With a fleet of six delivery and service vehicles, Hanly is committed to providing Energy Cooperative members with the low prices and high quality that you've come to expect.

Dave Hanly, Inc., also offers a B5 blend (5% pure biodiesel) of **bioheating oil** for an extra \$0.05 above their floating daily rate for conventional heating oil through the Energy Cooperative!

Pricing:

- **Floating daily price:** Supplier's price per gallon to Energy Co-op members is set at a fixed margin of **\$0.65** over the average daily wholesale price from the Port of Philadelphia (based on comparable market indices). This price is conveyed to Supplier and posted every business day on the Energy Co-op's website, www.TheEnergy.Coop, for your reference.
- **Bioheating oil price:** Supplier's price per gallon to Energy Co-op members is set at a fixed margin of **\$0.70** over the average daily wholesale price from the Port of Philadelphia (based on comparable market indices). This price is conveyed to Supplier and posted every business day on the Energy Co-op's website, www.TheEnergy.Coop, for your reference.

Delivery Options:

- Automatic: based on past usage, Hanly will decide when you need a delivery. In the beginning, Hanly will estimate the time of delivery. For the first couple of deliveries, you may want to keep your eye on your tank just to make sure you do not run out or get too low.
- Will-call: deliveries must be scheduled a minimum of 48 hours in advance. There is a 150 gallon minimum purchase for will-call deliveries
- Delivers on Saturdays from December through February, but not on Sunday.

Office Hours:

April - September: 8:30-4:00

October - March: 7:30-5:00

1528 WALNUT STREET, SUITE 2100, PHILADELPHIA, PA 19102 www.TheEnergy.Coop

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Emergency Service available 24 hours a day, 7 days a week

Service:

Hanly offers Energy Cooperative members \$10 off the cost of a service contract. The cost of the annual service contract is \$240 (includes \$10 discount) per year and provides coverage for most parts and the labor involved in replacing those parts.

Members may also choose a "summer cleaning" contract only. The cost for this is \$150 (no discount for co-op members).

Members who do not choose a service contract may still contact Hanly for service at any time during the year. For repairs, the charge for service is a flat \$85 service fee plus the charge for parts. If it is something that needs major repair, the price will be quoted to the customer. This quoted price will be in addition to the \$65 service charge.

Payment:

C.O.D.: A payment procedure whereby the Member is expected to pay for services upon the delivery of oil or other goods.

Credit: upon credit check and approval, members have 10 days to pay invoices for deliveries.

Budget: *Hanly's Budget Billing option is closed for the 2009-2010 heating season.* A payment procedure whereby the Member, in anticipation of using a specific amount of home heating oil over a specified number of months pays for this product by making 10 averaged monthly payments.

Credit Card: Members may choose to have deliveries or budget payments automatically charged to a credit card. Hanly accepts Visa, Mastercard, Discover, and American Express.

What is Bioheating Oil?

- Bioheating oil is a blend of pure biodiesel with conventional home heating oil. Blends are designated 'BXX', where XX is the volume percent of biodiesel with conventional heating oil. For example, B20 is 20% biodiesel and 80% heating oil.

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- **People:** Anyone can use bioheating oil. Its use does not require modification to your furnace and can be used in any conventional oil burner
- **Planet:** Bioheating oil decreases unhealthy air emissions associated with regular diesel, like particulates (soot), carbon dioxide (which contributes to global warming), and sulfur dioxides (which contribute to acid rain).
- **National Security:** Bioheating oil is American made, helping to reduce dependency on foreign oil, while helping the local economy.